

# Expertise Innovation Collaboration Results



### FAST Professional Services

Whether you're new to The FAST Builder Management System, upgrading your existing system, implementing new system features or modules, or contemplating re-engineering your current business processes, FAST Professional Services can provide services tailored to support your organizational goals and meet your specific needs.

### Vision: Partnership

FAST's Professional Services Team operates under one simple, yet profound mandate: *The measure of our success or failure is the satisfaction and success of our clients.*



To this end, we work in partnership with clients to meet their key business goals and objectives. In addition, fundamental to our Professional Services effort is the cultivation of strong value-based client/business relationships throughout the North American construction industry.

### The Benefits of Experience

FAST consultants draw from a broad cross-section of occupational and educational industry experience to deliver consulting services that make a difference. Our extensive industry expertise directly benefits homebuilders. Consultants provide organizational assistance with procedures that optimize the FAST ERP system, while streamlining resource effectiveness. On-site workshops are customized to each client's needs and experience level — from FAST 101 to enterprise-wide corporate business analysis.

### Strategic Advantage

By partnering with FAST Professional Services, builders create a relationship that allows them to best evaluate all facets of their organization for strategic improvement and increased margins. Professional Services assists in assessing best business practices to meet builder challenges, and provide training necessary to efficiently utilize FAST's software technologies. This strategic advantage affords FAST clients the opportunity to easily implement tools that not only make life easier, but increase profitability.

### Service Offerings

To begin, FAST Professional Services can provide you with an independent analysis of your current operational procedures and business practices, giving you a fresh look at the issues affecting your present and potential future operational efficiencies.

We offer services to meet the needs of both our new clients just beginning implementation and existing clients already running FAST in a production environment. Our comprehensive services include:

- On-site Consulting Services and Workshops
- On-line courses at FAST University
- Instructor-led classes at FAST's Offices

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*FAST Professional Services consultants combine innovative ideas, in-depth industry experience, Management by Exception methodologies, and proven techniques to improve your business and leverage the powerful capabilities of your FAST system.*

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*"The helpfulness of the team has been phenomenal. Our questions have been met with sincere concern and the equilibrium of the response has been refreshing."*

**Semi-Custom Homebuilder**

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Our specialties range from Business Process Analysis, Information Systems Consulting, Data Design, Integration Management, System Implementation and Documentation, to on-site, on-line or in-house software Training. We work with you to customize all services to best meet your company's unique needs.

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*"...I would like to commend both [consultants] on a top notch implementation workshop for the FAST System. I was extremely impressed with their professionalism and knowledge of their product and the industry. With players like these two on your team, I have confidence in your future success."*

**Production Homebuilder**

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With FAST's fully integrated capabilities, cost-conscious builders are able to automate processes, proactively control costs and construction schedules, as well as isolate problem areas quickly through management by exception. Our Professional Services team works with clients to fully realize some direct efficiencies and improvements that the FAST Builder Management System brings to your company:

**Advance technology** – FAST Professional Services is dedicated to moving your organization forward into efficient, reliable and proven 21<sup>st</sup> century technologies.

**Reduce cycle times** – We assist builders with tightening up production times and eliminating subcontractor mix-ups with automated, up-to-the-minute scheduling utilities.

**Develop communication** – Professional Services collaborates with companies to breakdown barriers between departments, vendors and superintendents, builders, and homebuyers.

**Increase efficiency** – We provide customized solutions to help our clients realize greater efficiencies. Obtain greater visibility and control over all of your operations; automate routine processes like budgeting, scheduling and accounts payable; eliminate duplicated efforts with a single-point entry system.

**Enhance decision-making** – With better information and a clearer picture of what's going on, you're able to make proactive decisions based upon facts with real-time information. Professional Services consultants partner with clients to develop and deploy a library of management reports designed to support organizational decisions.

**Focus management** – FAST's management by exception philosophy automates your business processes yet helps you spot problems or opportunities for improvement as they happen. We work with mid and executive-level management to facilitate organizational change, helping your company gain a competitive advantage utilizing the power of FAST's builder management science.

**Obtain a competitive advantage through efficient workflow** – Process mapping and procedural consistency is one of the key factors in maximizing the value of your ERP system. Our specialists work with builders to establish policies and procedures for organization-wide implementation to best support your FAST database architecture.

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*[The most beneficial part was] "working directly with the consultant about issues specific to us and our business."*

**Scattered Lot Custom Builder**

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